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## OPTIBASE LTD. ANNOUNCES FIRST QUARTER RESULTS

HERZLIYA, Israel, May 25, 2017 – Optibase Ltd. (NASDAQ: OBAS) today announced financial results for the first quarter ended March 31, 2017.

Revenues from fixed income real estate totaled \$4 million for the quarter ended March 31, 2017, compared to revenues of \$4 million for the first quarter of 2016.

Net loss attributable to Optibase Ltd shareholders for the quarter ended March 31, 2017 was \$515,000 or \$0.10 per basic and diluted share compared to net income of \$718,000 or \$0.14 per basic and diluted share for the first quarter of 2016.

Weighted average shares outstanding used in the calculation for the periods were approximately 5.1 million basic and diluted shares for each period.

As of March 31, 2017, we had cash and cash equivalents of \$22.3 million, and shareholders' equity of \$76.3 million, compared with \$16 million, and \$74.1 million, respectively, as of December 31, 2016.

Amir Philips, Chief Executive Officer of Optibase commented on the first quarter results: "This quarter results are stable compared to the previous quarter and the first quarter of 2016 in our fixed income real estate rent and operating income, while our net income has decreased somewhat due mostley to increased financial expenses and Equity share in losses of associates, net. For the first quarter of 2017 we generated NOI of \$3.3 million representing a 3% increase over the same period in 2016. In addition, for the first quarter of 2017, our Recurring FFO decreased to 304,000 compared to the first quarter of 2016. The decrease in our Recurring FFO is primarily due to an increase in our equity share in losses of associates related to our investment in 300 River Holdings, LLC and increase in our financial expenses due to currency rate differences." Mr. Philips concluded: "We are working maintain our basic parameters and increase our financial stability as we progress through 2017."

#### **ACCOUNTING AND OTHER DISCLOSURES**

Non-GAAP Net Operating Income, or NOI, is a non-GAAP financial measure. The most directly comparable GAAP financial measure is operating income, which, to calculate NOI, is adjusted to add back real estate depreciation, and amortization, general and administrative expenses and other operation expenses less gain on sale of operating properties. We use NOI internally as a performance measure and believe that NOI (when combined with the primary GAAP presentations) provides useful information to investors regarding our financial condition and results of operations because it reflects only those income and expense item that are incurred at the property level.

We consider the NOI to be an appropriate supplemental non-GAAP measure to operating income because it assists management, and thereby investors, to understand the core property operations prior to depreciation and amortization expenses and general and administrative costs. In addition, because prospective buyers of real estate have different overhead structures, with varying marginal impact to overhead by acquiring real estate, we consider the NOI to be a useful measure for determining the value of a real estate asset or groups of assets. The metric NOI should only be considered as supplemental to the metric operating income as a measure of our performance. NOI should not be used as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs, including our ability to pay dividends or make distributions. NOI should also not be used as a supplement to, or substitute for, cash flow from operating activities (computed in accordance with generally accepted accounting principles in the United States).

Non-GAAP Funds from operation, or FFO, is a non-GAAP financial measure. The most directly comparable GAAP financial measure is net income, which, to calculate FFO, is adjusted to add back depreciation and amortization and after adjustments for unconsolidated associates. We make certain adjustments to FFO, which it refers to as Non-GAAP recurring FFO or recurring FFO, to account for items we do not believe are representative of ongoing operating results, including transaction costs associated with acquisitions. We use FFO internally as a performance measure and we believe FFO (when combined with the primary GAAP presentations) is a useful, supplemental measure of our operating performance as it's a recognized metric used extensively by the real estate industry. We also believe that Recurring FFO is a useful, supplemental measure of our core operating performance. The company believes that financial analysts, investors and shareholders are better served by the presentation of operating results generated from its FFO and Recurring FFO measures.

We consider the FFO and Recurring FFO to be an appropriate supplemental non-GAAP measure to operating income because it assists management, and thereby investors, in analyzing our operating performance.

The metric's FFO and Recurring FFO should only be considered as supplemental to the metric net income as a measure of our performance. FFO (i) does not represent cash flow from operations as defined by GAAP, (ii) is not indicative of cash available to fund all cash flow needs, including the ability to make distributions, (iii) is not an alternative to cash flow as a measure of liquidity, and (iv) should not be considered as an alternative to net income (which is determined in accordance with GAAP) for purposes of evaluating our operating performance.

# Reconciliation of GAAP to Non-GAAP (Unaudited) Supplemental Financial Data

A reconciliation of operating income to NOI is as follows:

	Three mon March 31 2017 \$ <u>Unaudited</u>	oths ended March 31 2016 \$ <u>Unaudited</u>
GAAP Operating income	1,643	1,571
Adjustments: Real estate depreciation and amortization	1,038	1,051
General and administrative	626	597
Non-GAAP Net Operating Income NOI	3,307	3,219

A reconciliation of net income to FFO and Recurring FFO is as follows:

	Three more March 31 2017 \$ Unaudited	nths ended March 31 2016 \$ <u>Unaudited</u>
GAAP Net income (loss) attributable to Optibase LTD	(515)	718
Adjustments : Real estate depreciation and amortization	1,038	1,051
Prorata share of real estate depreciation and amortization from unconsolidated associates	60	447
Non controlling interests share in the above adjustments	(279)	(283)
Non-GAAP Fund From Operation (FFO))	304	1,933
Non-GAAP Recurring Fund From Operation (Recurring FFO)	304	1,933

Amounts in thousands

#### **About Optibase**

Optibase invests in the fixed-income real estate field and currently holds properties and beneficial interest in real-estate assets and projects in Switzerland, Germany and in Texas, Philadelphia, PA and Miami, FL, Chicago, IL, USA and is currently looking for additional real estate investment opportunities. Optibase was previously engaged in the field of digital video technologies until the sale of its video solutions business to Optibase Technologies Ltd., a wholly owned subsidiary of VITEC Multimedia in July 2010. For further information, please visit <a href="https://www.optibase-holdings.com">www.optibase-holdings.com</a>.

This press release contains forward-looking statements concerning our marketing and operations plans. All statements other than statements of historical fact are statements that could be deemed forward-looking statements. All forward-looking statements in this press release are made based on management's current expectations which involve risks, uncertainties and other factors that could cause results to differ materially from those expressed in forward-looking statements. These statements involve a number of risks and uncertainties including, but not limited to, difficulties in finding suitable real-estate properties for investment, availability of financing for the acquisition of real-estate, difficulties in leasing of real-estate properties, insolvency of tenants, difficulties in the disposition of real-estate projects, risk relating to collaborative arrangements with our partners relating to our real-estate properties, risks relating to the full consummation of the transaction for the sale of our video solutions business, general economic conditions and other risk factors. For a more detailed discussion of these and other risks that may cause actual results to differ from the forward looking statements in this press release, please refer to Optibase's most recent annual report on Form 20-F. The Company does not undertake any obligation to update forward-looking statements made herein.

# Optibase Ltd. Condensed Consolidated Statement of Operations For the Period Ended March 31, 2017

	Three months ended	
	March 31 2017	March 31 2016
	\$	\$
	<u>Unaudited</u>	<u>Unaudited</u>
Fixed income real estate rent Cost and expenses:	4,027	4,043
Cost of real estate operation	720	824
Real estate depreciation and amortization	1,038	1,051
General and administrative	626	597
Total cost and expenses	2,384	2,472
Operating income	1,643	1,571
Other Income	161	229
Financial expenses, net	(890)	(641)
Income before taxes on income	914	1,159
Taxes on income	(415)	(392)
Equity share in income (losses) of associates, net	(492)	460
Net income	7	1,227
Net income attributable to non-controlling interests	522	509
Net income (loss) attributable to Optibase LTD	(515)	718
Net income (loss) per share : Basic and Diluted	(\$0.10)	\$0.14
	(400)	<b>4</b> 5
Number of shares used in computing earnings losses per share		
Basic	5,180	5,141
Diluted	5,180	5,141
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Amounts in thousands

# **Condensed Consolidated Balance Sheets**

	March 31, 2017	December 31, 2016
Assets	<u>Unaudited</u>	<u>Audited</u>
Current Assets: Cash and cash equivalents Trade receivables Other accounts receivables and prepaid expenses	22,253 628 510	16,024 220 528
Total current assets	23,391	16,772
Long term investments: Other long term deposits and receivables Investments in companies and associates Total Long term investments	4,172 22,243 26,415	2,785 22,892 25,677
Property and other assets, net: Real estate properties, net Other assets, net Total property and other assets	211,380 199 211,579	207,690 245 207,935
Total assets	261,385	250,384
Liabilities and shareholders' equity		
Current Liabilities:		
Current maturities of long term loans and bonds Accounts payable and accrued expenses	10,572 4,931	10,360 4,254
Total liabilities attributed to discontinued operations Total current liabilities	2,061 17,564	2,061 16,675
Long term liabilities: Deferred tax liabilities Land lease liability, net Other long-term liabilities	13,873 6,240 337	13,620 6,133 407
Long term loans, net of current maturities  Long term bonds, net of current maturities  Total long term liabilities	136,312 10,779 167,541	129,261 10,160 159,581
Shareholders' equity: Shareholders' equity of Optibase Ltd Non-controlling interests Total shareholders' equity	56,347 19,933 76,280	55,134 18,994 74,128
Total liabilities and shareholders' equity	261,385	250,384
Amounts in thousands		